



Introducing Jigsaw Search's Online Salary Survey

Jigsaw Search's online salary survey is the only 'real time' and 'online' salary data source for the Procurement and Supply Chain profession in Australia.

The candidate data is drawn directly from Jigsaw Search's database, the most comprehensive data source of its type in the country. Meticulously maintained and updated every minute of the working week, the data contained within it is live and as up to date as possible, constantly changing as our candidate's roles and pay structures change in line with market conditions.

How does it work?

The online salary survey allows you to view our candidate's average, current and wanted salaries. You can search by job description, state and/or industry allowing you to create multiple scenarios such as the average, current and wanted salaries of procurement analysts working in the Finance industry in NSW.

Salary Survey Search Process

First select a Skill Category in this case Analyst

The screenshot shows a search interface with a left-hand navigation menu containing 'Procurement Jobs', 'Senior Procurement Jobs', 'Consulting Jobs', and 'Supply Chain Jobs'. Below the menu are two promotional banners: 'REGISTER AS A CANDIDATE' and 'CONTRACTOR CALCULATOR'. The main search area has four dropdown menus: 'Skill Category' (with a list including All, Analyst, Category Management, Consulting, Procurement, Purchasing, and Supply Chain), 'Skills' (All), 'Industry' (All), and 'State' (All). A 'Search' button is located to the right of the dropdowns.

Then select a Skill (in this case Procurement Analyst), and then select an Industry or State if required

This screenshot shows the same search interface as above, but with 'Analyst' selected in the 'Skill Category' dropdown. The 'Skills' dropdown is now open, showing a list with 'All', 'Business Analyst', 'Procurement Analyst', and 'Supply Chain Analyst'. 'Procurement Analyst' is highlighted. The 'Industry' and 'State' dropdowns remain set to 'All', and the 'Search' button is still present.



When you are happy with your selection click the Search button to display the results

The screenshot shows the JigsawSEARCH website interface. On the left is a navigation menu with categories: Procurement Jobs, Senior Procurement Jobs, Consulting Jobs, and Supply Chain Jobs. Below the menu are three promotional banners: 'REGISTER AS A CANDIDATE', 'CONTRACTOR CALCULATOR', and 'JIGSAW SEARCH SALARY SURVEY 2007'. The main content area features a search form with dropdown menus for Skill Category (Analyst), Skills (Procurement Analyst), Industry (All), and State (All). Below the form is a search button and a descriptive text: 'Procurement analysts provide supplier and spend data in order to identify potential problems and opportunities for the procurement department'. The report title is 'Jigsaw Search Salary Survey Report' with the JigsawSEARCH logo. Below the title, it states 'You searched for: Category: Analyst, Skill: Procurement Analyst, Industry: All, State: All'. A 'Print Friendly Version' link is provided. A table displays the search results with columns for Skill Category, Skill, State, Current Salary, and Wanted Salary.

Skill Category	Skill	State	Current Salary	Wanted Salary
Analyst	Procurement Analyst	NSW	\$85,285	\$93,485
Analyst	Procurement Analyst	QLD	\$78,000	\$85,000
Analyst	Procurement Analyst	SA	\$69,675	\$76,375
Analyst	Procurement Analyst	VIC	\$84,000	\$91,000
Analyst	Procurement Analyst	WA	\$76,600	\$83,700

Unlike the traditional paper based, benchmarked reports that are instantly out of date and far too vague, the results on our online salary survey are live, tangible and truly reflect the market as it stands today.

What are the benefits to the business?

- Being live and mirroring market activity our data enables companies to truly benchmark today's market as opposed to where the market was some months ago.
- Real time information allows departmental managers to make accurate and justifiable forecasts for staff budgets and project managers to factor in realistic resource costs for their delivery schedules.
- Having current market knowledge allows businesses to evaluate whether their current pay structures are in line with the rest of the market so that they can offer realistic salaries when trying to recruit and can protect themselves from losing staff to competitors due to their salary scales being under the current market rate.
- Live market information allows businesses to compile realistic budgets for expanding or downscaling procurement and supply chain functions.
- Role descriptions and naming conventions on our database constantly change as the labour market refreshes itself. As our system is updated these changes are instantly logged and adjusted enabling you to gain an instant view of the changing market dynamics.

Data limitations

Whilst our data is live and constantly being updated it must be remembered that every business is unique, as are the structures and people within them. This means that whilst our data is as accurate as it can be it is not always directly transferrable between job titles. Our search criteria are at a relatively high level in order to add value whilst maintaining functionality.

Just because two candidates share the title Category Manager –IT and work within the same state and industry, their roles and salary levels may still be very different depending on the nature of the business they work in and the level of specialisation and importance that their role has in each organisation.

Bearing all this in mind if you discover apparent anomalies in the data searches please contact our consultants and they will be able to give you detailed insights into why there are data discrepancies and will be able to take your individual search requirements off-line and create specific reports to meet your needs.

For more information on the functionality or to activate your **three month free trial period** please call Jigsaw Search on 02 8216 0997 or e-mail us at info@jigsawsearch.com and one of our consultants will contact you.